



phenox GmbH is a manufacturer specialized in the development, production and distribution of class III medical devices for the treatment of neurovascular diseases. Our innovative, pioneering and clinical tested technologies and solutions are used worldwide by neuroradiologists for interventional treatment of ischemic and hemorrhagic stroke. We provide a growing portfolio of innovative treatment methods – including technologies that have been approved for many years.

For the next possible entry date, we are looking for a

Consultant Territory Manager Northern England, Scotland & Ireland

You will feel optimally challenged when you like to perform the following tasks:

- overall consultation of our Key Accounts in Northern England, Scotland & Ireland
- demonstrate our technical demanding products with medical knowledge and understanding to physicians and medical specialists
- support of the physicians in the intervention room or cathlab
- new customer acquisition and ensuring the growth of existing customers in Northern England, Scotland & Ireland
- establish a medical network in Northern England, Scotland & Ireland
- present our products on national, and if applicable, international congresses and fairs
- responsible for your own region and achieving target as set by the company
- reports to the Director of Sales UK & Ireland

for this position, you are perfectly prepared when you have:

- at least 5 years of work experience in clinical sales or as an application specialist in the field of interventional neuroradiology, radiology or cardiology
- health care experience and a good technical understanding for complex medical contexts and devices
- based your sales experience on a university degree in natural sciences or an apprenticeship as medical technical radiology assistant (MTRA)
- high willingness to travel
- good knowledge of the UK health care market and reimbursement ways for medical devices
- ability to work proactively, independently and self-reliantly
- a positive attitude, the will to succeed and strategic business thinking
- excellent communication and argumentation skills
- good user-level knowledge of MS Office (Word, Excel, Outlook, PowerPoint)

We are well prepared for you when you want comprehensive on-job training, learning opportunities, flexible working hours, a fair and motivating salary system, individual development opportunities and perspectives in an expanding business.

Does this sound interesting to you? Then do not hesitate to send your complete job application with your possible entrance date and consultant fee expectations to: bewerbung@phenox.info (phenox GmbH, Personalabteilung, Lise-Meitner-Allee 31, 44801 Bochum).

